Minnesota Zoological Garden

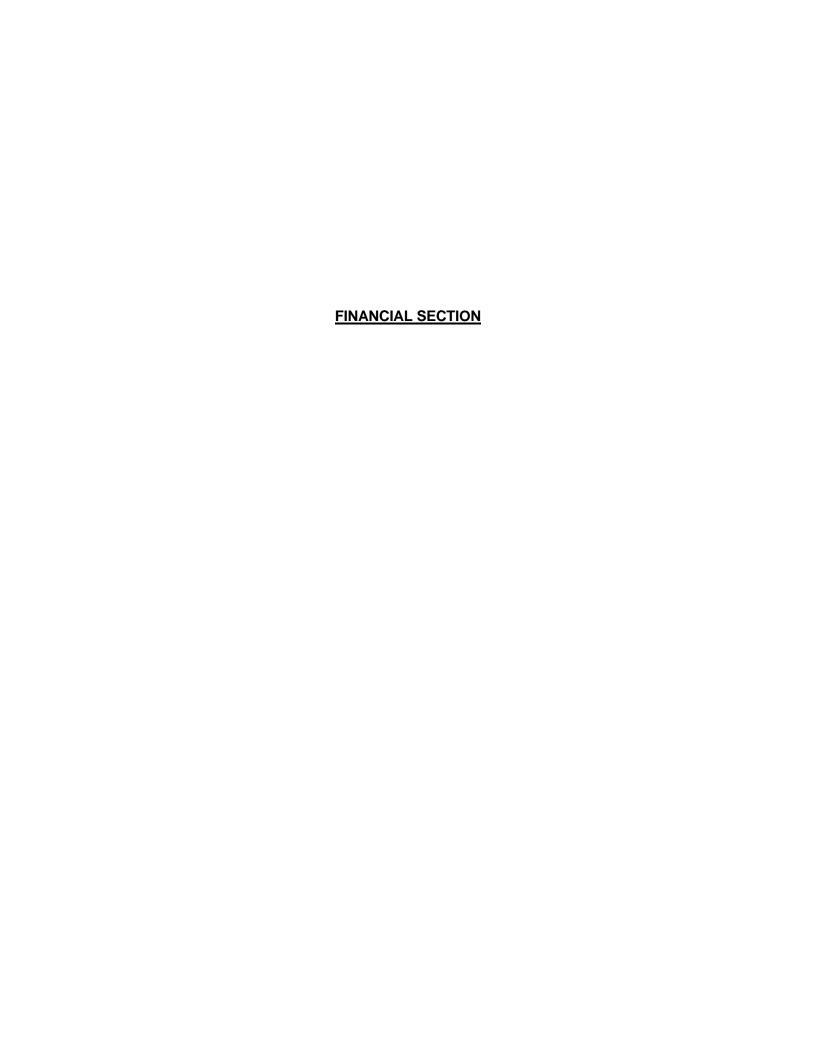
Apple Valley, Minnesota

Financial Statements Auditor's Report For the Year Ended June 30, 2010

CONTENTS

FINANCIAL SECTION

| | | PAGE |
|-------------|---|-------|
| INDEPENDEN | NT AUDITORS' REPORT | 1-2 |
| - • - | UPPLEMENTARY INFORMATION – ENT'S DISCUSSION AND ANALYSIS | 3-7 |
| EXHIBIT A: | Statement of Net Assets – June 30, 2010 | 8 |
| EXHIBIT B: | Statement of Revenues and Expenses and Changes in Net Assets – For the Year Ended June 30, 2010 | |
| EXHIBIT C: | Statement of Cash Flows – Minnesota Zoo Foundation For the Year Ended June 30, 2010 | 10 |
| EXHIBIT D: | Statement of Financial Position – Minnesota Zoo Foundation June 30, 2010 | 11 |
| EXHIBIT E: | Statement of Activities and Changes in Net Assets – Minnesota Zoo Foundation For the Year Ended June 30, 2010 | 12 |
| NOTES TO FI | NANCIAL STATEMENTS | 13-28 |
| | UPPLEMENTARY INFORMATION – SCHEDULE OF FUNDING FOR POSTEMPLOYMENT BENEFIT PLAN | 29 |





INDEPENDENT AUDITORS' REPORT

Board of Directors Minnesota Zoological Garden Apple Valley, Minnesota

We have audited the accompanying financial statements of the business-type activities of Minnesota Zoological Garden (the Zoo), and Minnesota Zoo Foundation (the Foundation), a discretely presented component unit of the Zoo, as of and for the year ended June 30, 2010, as listed in the table of contents. These financial statements are the responsibility of the Zoo's management. Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Foundation, a discretely presented component unit of the Zoo as of and for the year ended June 30, 2010. The Foundation's financial statements were audited by other auditors whose report thereon, as of and for the Foundation's year ended June 30, 2010 has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Foundation is based on the report of the other auditors. As discussed in Note 15 to the financial statements, the Foundation's net assets at June 30, 2009 have been restated to correct errors related to the improper classification of net assets and to recognize a previously unrecorded beneficial interest in a perpetual trust. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Foundation were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, based on our audit and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of the Zoo, as of June 30, 2010, and the respective changes in financial position and cash flows, thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 5 to the financial statements, the Zoo changed its method of accounting for other postemployment benefits as required by the provisions of Governmental Accounting Standards Board Statement No. 45.

As described in Note 13 to the financial statements, certain errors resulting in an understatement of net assets were discovered by management of the Zoo during the current year. As a result, the July 1, 2009 balance of net assets has been restated to the correct the error.

In accordance with *Government Auditing Standards*, we have also issued our report dated January 21, 2011, on our consideration of the Zoo's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis and the schedule of funding progress for postemployment benefit plan, as listed in the table of contents, are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Larson Allen LLP
Larson Allen LLP

Minneapolis, Minnesota January 21, 2011

MANAGEMENT'S DISCUSSION AND ANALYSIS

This discussion and analysis of the Minnesota Zoological Garden's (the Zoo) financial performance provides an overview of the Zoo's financial activities for the fiscal year ending June 30, 2010. Please read it in conjunction with the Zoo's financial statements, which begin on page 8.

FINANCIAL HIGHLIGHTS

- The Minnesota Zoo, a state agency, operates as a component enterprise fund of the State of Minnesota maintaining a balanced budget each fiscal year.
- The assets of the Minnesota Zoo exceeded its liabilities at the close of fiscal year 2010 by \$91.7 million (net assets). Of this amount, \$71.1 million is invested in Property, Plant and Equipment and \$22.4 million is restricted appropriations from the State, while a deficit of \$4.7 million is Unrestricted Net Assets.
- The Appropriations from the State of Minnesota (the State) increased by \$13,197,857 from the prior year. Of this amount the Bonding Fund Zoo Asset Preservation funds increased \$3,000,000 from the prior year while the Zoo Master Plan appropriation was the source of \$15,000,000. Finally, the operating appropriation decreased by \$750,000, the new Legacy Grant Appropriation was at \$152,641 and the environmental fund appropriation increased by \$22,000 over fiscal year 2009.
- In fiscal year 2010, the State appropriations which provided this revenue were from the General Fund: Operations, Environmental Fund: Lottery In Lieu of Sales Tax Grant, Arts & Culture Heritage Fund: Legacy Grant, Bonding Fund: Zoo Asset Preservation FY 10. Master Plan FY 10.
- Admissions revenues decreased 6.8% from the prior year. While the total attendance decreased 1.2% and a seasonal winter rate decrease was implemented, fiscal year 2010 found more guests enjoying the Zoo as members. The number of membership visits continues to grow and the number of regular and discount admission guest decline. Also, in addition to continuing the distribution of free passes through Community Action Agencies, the Zoo participated for the fourth year in the museum pass program through libraries in the Metropolitan area. This Museum pass program resulted in 126,000 guests receiving free admission over the last four years.
- The membership revenues increased to an all time high with the implementation of a rate increase while the number of memberships decreased from 44,221 to 41,964.
- The Minnesota Zoo Foundation secures private sector support for the Minnesota Zoo's programs. Fiscal year 2010 contributions to the Zoo decreased by 22.5% compared to fiscal year 2009 primarily due to capital contributions.
- At the end of the fiscal year the net assets increased by \$15,983,050. This increase
 is primarily attributed to the \$27.8 million in new appropriations from the State of
 Minnesota to be spent down in the coming years.

USING THIS ANNUAL REPORT

This discussion and analysis is intended to serve as an introduction to the Zoo's basic financial statements. The Zoo's basic financial statements are composed of the statement of net assets, statement of revenues, expenses, and changes in net assets, and the statement of cash flows. This report also contains supplementary information in addition to the basic financial statements.

Government-Wide Financial Statements

The government-wide financial statements are designed to provide the readers with an overall view of the Zoo's finances, in a manner similar to a private-sector business. Government-wide financial statements consist of the *statement of net assets* and the *statement of revenues and expenses and changes in net assets*, both of which are prepared using the accrual basis of accounting. The government-wide financial statements can be found immediately following this discussion and analysis.

The *statement of net assets* presents information on all of the Zoo's financial assets and liabilities, with the difference between the two reported as *net assets*. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Zoo is improving or deteriorating. Other indicators of the Zoo's financial condition include the condition of its infrastructure, and events and trends that affect future revenues and expenses.

The statement revenues and expenses and changes in net assets reports on the gross and net cost of various activities carried out by the Zoo. The Zoo is principally supported by appropriations (through the State's General Fund Appropriation to the Zoo), and earned revenue from admissions, memberships, gift store, food service and monorail.

Notes to Financial Statements

The notes provide additional information that is essential in obtaining a full understanding of the data provided in the financial statements. The notes to the financial statements can be found on pages 13 to 28.

FINANCIAL ANALYSIS OF THE ZOO AS A WHOLE

Statement of Net Assets

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of the Zoo, assets exceeded liabilities by \$91.7 million as of June 30, 2010, which compares to \$75.7 million as of June 30, 2009 (after restatement).

| | June 30, 2010 Totals | June 30, 2009 Totals | | |
|--|-------------------------|-------------------------|--|--|
| | (/ | After Restatement) | | |
| Assets: | (in thousands) | (<u>in thousands</u>) | | |
| Current Assets | \$ 29,014 | \$ 11,528 | | |
| Capital and Other | <u>72,585</u> | <u>71,876</u> | | |
| Total Assets | 101,599 | 83,404 | | |
| Liabilities: | | | | |
| Debt and Capital Lease Obligations | 1,529 | 596 | | |
| Other Liabilities | <u>8,361</u> | 7,082 | | |
| Total Liabilities | 9,890 | 7,678 | | |
| Net Assets: | | | | |
| Invested in Capital Assets - Net of Related Debt | 71,056 | 71,280 | | |
| Restricted | 25,346 | 7,208 | | |
| Unrestricted | (4,692) | (2,762) | | |
| Total Net Assets | \$ 91,709° | \$ 75,726 | | |

By far, the largest portion of the Zoo's net assets reflects the investment in capital assets (e.g. land, buildings, equipment), less any related debt used to acquire those assets that are still outstanding. The Zoo uses these capital assets to provide services to visitors; consequently, these assets are not available for future spending. Although the Zoo's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

The \$29 million in current assets includes \$7.6 million in bond proceeds for Asset Preservation and \$15 million for the Master Plan appropriation that will be spent down in fiscal years 2011 and 2012.

Long-term debt outstanding has five principal components. They are the debt obligation the zoo has for the bonds issued for the roof repair capital project, initially issued in 1993. The debt obligation to the City of Apple Valley for assessments for utility upgrades issued in 1996, the debt on an interest free loan from the State Department of Administration for energy improvements initially issued in 2005, the debt on a loan for vehicles and equipment issued in 2007, and the debt for campus generators installed in 2010.

FINANCIAL ANALYSIS OF THE ZOO AS A WHOLE (continued)

Changes in Net Assets

The Zoo's total revenues of \$43.1 million were more than the \$27.1 million in total expenses for an increase of \$16 million in net assets. The largest non-cash charge was the depreciation expense of \$4.4 million. The fiscal year 2010 salary expenses increased by \$874,866 due to wage and insurance increases and recognition of postemployment costs.

Admission revenues decreased by 6.8% during the year, which included an overall attendance decrease 1.2%. This was due to a seasonal decrease in admission fees along with the expected reduction in attendance after the successful opening of Russia's Grizzly Coast exhibit in June 2008.

Membership income increased by 11.9% primarily due to an increase in the membership rates.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

The Zoo's investment in capital assets as of June 30, 2010, was \$127.1 million less accumulated depreciation of \$54.5 million, resulting in a net book value of \$72.6 million. This investment in capital assets includes land, buildings, equipment infrastructure and construction in progress. Infrastructure assets are long-lived capital assets, such as pavement and bridges that are normally stationary in nature.

Debt

Note 4 of the financial statements on page 16 provides a summary of the Zoo's long-term debt. All debt as of year-end is attributed to governmental activities.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

Economic forecasts for fiscal year 2011 and beyond suggest that the recovery from the recession will be long and slow and will impact the Minnesota economy for several years. While the actual revenues collected from state taxes fell short of projections for fiscal year 2010 by less than 1%, the Zoo's operating budget exceeded final revenue expectations. This is attributed to achieving the second highest attendance in the history of the Zoo driven by the second year of continuing popularity for the Russia's Grizzly Coast exhibit, the largest capital investment since the Zoo opened. Given these factors, the Zoo built the FY 2011 operating budget on an attendance projection of 1,250,000 which was a decrease from the record high for FY 2009 of 1,355,260 and lower than FY 2010 of 1,338,581. The FY 2011 Zoo operating budget continues to implement strategic plan initiatives. Controlling other operating costs, like the campus generation initiative to capture the lowest electrical utility rates, is the basis to maintaining a balanced operating budget for FY 2011.

At the time of this analysis the Minnesota Zoo is entering the operating budget cycle of the legislative process. The past five legislative sessions have resulted in over \$68 million in new capital investment and debt relief that the state has provided. These funds have allowed the Zoo to complete the Russia's Grizzly Coast Exhibit; to complete the renewal of the Minnesota Trail; to make significant improvements in the Central Plaza, along with numerous other projects to take care of the infrastructure of the Zoo. In addition the Zoo has begun construction on a new entrance with additional classroom space, a new penguin exhibit and other Heart of the Zoo projects. Five years of significant investment by the Zoo's owner, the State, positions the Zoo well as the Minnesota Zoo Foundation continues a major comprehensive campaign raising private funds.

The Zoo will submit to the Governor for his consideration, and recommendation to the legislature, an operating budget that funds operations for 2012 and 2013. The Zoo looks forward to continuing to develop as one of Minnesota's premier cultural institutions.

CONTACTING THE MINNESOTA ZOOLOGICAL GARDEN'S FINANCIAL MANAGEMENT

This report is designed to provide our citizens, taxpayers, visitors and creditors with a general overview of the Zoo's finances and to show the Zoo's accountability for the funds and assets it receives. If you have any questions about this report, or should you need additional financial information, contact the Minnesota Zoological Garden's Finance Department at Minnesota Zoo, 13000 Zoo Boulevard, Apple Valley, MN 55124.

MINNESOTA ZOOLOGICAL GARDEN STATEMENT OF NET ASSETS JUNE 30, 2010

ASSETS

| Current Assets: Cash and Cash Equivalents Restricted Cash Accounts Receivable Prepaid Interest Stockroom Supplies Total Current Assets Property, Plant and Equipment - Net Animal and Horticultural Collections | \$ 2,960,885 25,659,546 261,454 2,642 129,205 29,013,732 72,585,269 |
|---|--|
| Total Assets | 101,599,002 |
| <u>LIABILITIES</u> | |
| Current Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Current Portion of Long-Term Debt Current Portion of Workers' Compensation Liabilities Deferred Membership Revenue Deferred Revenue - Operating Appropriations Deferred Program Revenue Total Current Liabilities | 1,281,848 2,821,059 8,438 263,697 306,870 2,014,845 76,320 283,002 7,056,079 |
| Long-Term Liabilities: Long-Term Debt Workers' Compensation Liabilities Other Postemployment Benefits Total Long-Term Liabilities Total Liabilities | 1,265,771 1,417,891 150,000 2,833,662 9,889,741 |
| NET ASSETS Invested in Property, Plant and Equipment - Net of Related Debt Unrestricted Restricted - State Appropriations Restricted - Other Total Net Assets | 71,055,801 (4,692,341) 22,430,547 2,915,254 \$ 91,709,261 |

MINNESOTA ZOOLOGICAL GARDEN STATEMENT OF REVENUES AND EXPENSES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2010

| Admissions \$ 5,372,899 Memberships 3,927,184 Other 1,361,131 Gift Store 766,700 Monorail 398,126 Total Operating Revenues 12,217,469 Operating Expenses: 388,126 Salaries and Fringe Benefits 15,157,169 Depreciation and Amortization 4,378,906 Supplies and Materials 1,894,810 Purchased Services 920,089 Utilities 1,570,754 Advertising and Printing 901,913 Other 693,828 Repairs and Maintenance 1,593,118 Total Operating Expenses 27,110,587 Operating Loss (14,893,118) Non-Operating Revenues (Expenses): 27,679,321 Appropriations from the State of Minnesota 27,679,321 Contributions 3,147,855 Investment Income 66,456 Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as Res | Operating Revenues: | |
|---|---|---------------|
| Other 1,361,131 Gift Store 391,429 Food Service 766,700 Monorail 398,126 Total Operating Revenues 12,217,469 Operating Expenses: 31,157,169 Salaries and Fringe Benefits 15,157,169 Depreciation and Amortization 4,378,906 Supplies and Materials 1,894,810 Purchased Services 920,089 Utilities 1,570,754 Advertising and Printing 901,913 Other 693,828 Repairs and Maintenance 1,593,118 Total Operating Expenses 27,110,587 Operating Loss (14,893,118) Non-Operating Revenues (Expenses): (14,893,118) Non-Operating Revenues (Expenses): 27,679,321 Contributions 3,147,855 Investment Income 66,456 Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 <td< td=""><td>Admissions</td><td>\$ 5,372,899</td></td<> | Admissions | \$ 5,372,899 |
| Gift Store 391,429 Food Service 766,700 Monorail 398,126 Total Operating Revenues 12,217,469 Operating Expenses: 398,126 Salaries and Fringe Benefits 15,157,169 Depreciation and Amortization 4,378,906 Supplies and Materials 1,894,810 Purchased Services 920,089 Utilities 1,570,754 Advertising and Printing 901,913 Other 693,828 Repairs and Maintenance 1,593,118 Total Operating Expenses 27,110,587 Operating Loss (14,893,118) Non-Operating Revenues (Expenses): 27,679,321 Appropriations from the State of Minnesota 27,679,321 Contributions 3,147,855 Investment Income 66,456 Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 | Memberships | 3,927,184 |
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| Monorail 398,126 Total Operating Revenues 12,217,469 Operating Expenses: 31,157,169 Salaries and Fringe Benefits 15,157,169 Depreciation and Amortization 4,378,906 Supplies and Materials 1,894,810 Purchased Services 920,089 Utilities 1,570,754 Advertising and Printing 901,913 Other 693,828 Repairs and Maintenance 1,593,118 Total Operating Expenses 27,110,587 Operating Loss (14,893,118) Non-Operating Revenues (Expenses): (14,893,118) Non-Operating Revenues (Expenses): 27,679,321 Contributions 3,147,855 Investment Income 66,456 Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 Net Assets - Beginning of Year, as Restated 75,726,211 | Gift Store | 391,429 |
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| Total Operating Expenses 27,110,587 Operating Loss (14,893,118) Non-Operating Revenues (Expenses): | | · · |
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| Non-Operating Revenues (Expenses): Appropriations from the State of Minnesota Contributions Investment Income Interest Expense Total Non-Operating Revenues Change in Net Assets Net Assets - Beginning of Year, as previously reported Restatement of Prior Year Assets Net Assets - Beginning of Year, as Restated 27,679,321 27,679,321 27,679,321 27,679,321 27,464) 27,464) 20,876,168 20,876,168 21,108,439 | Total Operating Expenses | 27,110,367 |
| Appropriations from the State of Minnesota 27,679,321 Contributions 3,147,855 Investment Income 66,456 Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 Net Assets - Beginning of Year, as Restated 75,726,211 | Operating Loss | (14,893,118) |
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| Investment Income Interest Expense Interest Expense Total Non-Operating Revenues Change in Net Assets Change in Net Assets Seginning of Year, as previously reported Restatement of Prior Year Assets Net Assets - Beginning of Year, as Restated 71,108,439 Restatement of Prior Year Assets 75,726,211 | Appropriations from the State of Minnesota | 27,679,321 |
| Interest Expense (17,464) Total Non-Operating Revenues 30,876,168 Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 Net Assets - Beginning of Year, as Restated 75,726,211 | Contributions | 3,147,855 |
| Total Non-Operating Revenues Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets Net Assets - Beginning of Year, as Restated 75,726,211 | Investment Income | 66,456 |
| Change in Net Assets 15,983,050 Net Assets - Beginning of Year, as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 Net Assets - Beginning of Year, as Restated 75,726,211 | Interest Expense | |
| Net Assets - Beginning of Year, as previously reported71,108,439Restatement of Prior Year Assets4,617,772Net Assets - Beginning of Year, as Restated75,726,211 | Total Non-Operating Revenues | 30,876,168 |
| as previously reported 71,108,439 Restatement of Prior Year Assets 4,617,772 Net Assets - Beginning of Year, as Restated 75,726,211 | Change in Net Assets | 15,983,050 |
| Restatement of Prior Year Assets4,617,772Net Assets - Beginning of Year, as Restated75,726,211 | Net Assets - Beginning of Year, | |
| Net Assets - Beginning of Year, as Restated 75,726,211 | as previously reported | 71,108,439 |
| | Restatement of Prior Year Assets | 4,617,772 |
| Net Assets - End of Year \$91,709,261 | Net Assets - Beginning of Year, as Restated | 75,726,211 |
| | Net Assets - End of Year | \$ 91,709,261 |

MINNESOTA ZOOLOGICAL GARDEN STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2010

| Increase in Cash and Cash Equivalents | | |
|---|----|---|
| Cash Flows from Operating Activities: Cash Received from Customers | \$ | 12,360,412 |
| Payments to Employees | | (14,354,680) |
| Payments to Suppliers for Goods and Services Net Cash Used by Operating Activities | | (7,262,082) (9,256,350) |
| Cash Flows from Noncapital and Related Financing Activities: | | (9,256,550) |
| Cash Received from State of Minnesota | | 6,755,641 |
| Cash Received from Contributors and Grants | | 1,819,906 |
| Net Cash Provided by Noncapital and Related Financing Activities | | 8,575,547 |
| Cash Flows from Capital and Related Financing Activities: | | |
| Purchase of Property and Equipment Principal Payments on Long-Term Debt | | (3,985,017) (169,293) |
| Interest Paid on Long-Term Debt and Capital Lease Obligations | | (17,464) |
| Cash Received from State of Minnesota for Capital Projects | | 21,000,000 |
| Cash Received from Contributors and Grants for Capital Projects | | 1,327,949 |
| Net Cash Provided by Capital and Related Financing Activities | | 18,156,175 |
| Cash Flows from Investing Activities: Investment Income | | 66,456 |
| Net Cash Provided by Investing Activities | _ | 66,456 |
| Net Increase in Cash and Cash Equivalents | | 17,541,828 |
| Cash and Cash Equivalents - Beginning of Year | | 11,078,603 |
| Cash and Cash Equivalents - End of Year | \$ | 28,620,431 |
| | | |
| Reconciliation of Operating Income to Net Cash Used by Operating Activities: | | |
| | \$ | (14,893,118) |
| Used by Operating Activities: | \$ | (14,893,118) |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization | \$ | (14,893,118) 4,378,906 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: | \$ | 4,378,906 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization | \$ | |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies | \$ | 4,378,906 48,298 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: | \$ | 4,378,906 48,298 (18) 8,326 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable | \$ | 4,378,906 48,298 (18) 8,326 302,837 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: | \$ | 4,378,906 48,298 (18) 8,326 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities | \$ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue | \$ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue Other Postemployment Benefits | \$ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 150,000 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue | \$ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue Other Postemployment Benefits Deferred Program Revenue | _ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 150,000 50,977 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue Other Postemployment Benefits Deferred Program Revenue Net Cash Used by Operating Activities Cash and Cash Equivalents | _ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 150,000 50,977 (9,256,350) 2,960,885 |
| Used by Operating Activities: Operating Loss Adjustments to Reconcile Operating Loss to Net Cash Used by Operating Activities: Depreciation and Amortization (Increases) Decreases in Assets: Accounts Receivable Prepaid Interest Stockroom Supplies Increases in Liabilities: Accounts Payable Accrued Salaries and Compensated Absences Other Accrued Liabilities Workers' Compensation Liabilities Deferred Membership Revenue Other Postemployment Benefits Deferred Program Revenue Net Cash Used by Operating Activities | \$ | 4,378,906 48,298 (18) 8,326 302,837 147,183 1,267 505,306 43,686 150,000 50,977 (9,256,350) |

The accompanying Notes to the Financial Statements are an integral part of this statement.

MINNESOTA ZOO FOUNDATION STATEMENT OF FINANCIAL POSITION JUNE 30, 2010

<u>ASSETS</u>

| Current Assets: Cash and Cash Equivalents Contributions Receivable Prepaid Expense and Other Total Current Assets | \$ 1,162,381 2,048,995 12,746 3,224,122 |
|---|---|
| Non Current Assets: Contributions Receivable Investments Beneficial Interest in Perpetual Trust | 748,914 465,857 1,132,636 |
| Total Assets | \$ 5,571,529 |
| LIABILITIES AND NET ASSETS | |
| Current Liabilities: Accounts Payable Accrued Vacation and Other Liabilities Total Current Liabilities | \$ 24,795 61,399 86,194 |
| Non-Current Liabilities: Charitable Gift Annuity Total Liabilities | 26,621 112,815 |
| Net Assets: Unrestricted: Undesignated Board Designated Total Unrestricted | 692,705 250,000 942,705 |
| Temporarily Restricted Permanently Restricted Total Net Assets | 2,946,571 1,569,438 5,458,714 |
| Total Liabilities and Net Assets | \$ 5,571,529 |

EXHIBIT E

MINNESOTA ZOO FOUNDATION STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2010

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|--------------|------------------------|---------------------------|--------------|
| Support and Revenue: | | | | |
| Contributions and Grants | \$ 910,146 | \$ 1,816,097 | \$ 40,780 | \$ 2,767,023 |
| Change in Beneficial Interest in Trust | - | - | 60,193 | 60,193 |
| In-kind Contributions | 115,461 | - | - | 115,461 |
| Special Events, Net | 402,315 | 60,395 | - | 462,710 |
| Investment Income | 2,891 | 81,715 | - | 84,606 |
| Net Assets Released from Restrictions: | | | | |
| Satisfaction of Capital Restrictions | 341,149 | (341,149) | - | - |
| Satisfaction of Program Restrictions | 2,460,898 | (2,460,898) | - | - |
| Satisfaction of Time Restrictions | 651,907 | (651,907) | | |
| Total Support and Revenue | 4,884,767 | (1,495,747) | 100,973 | 3,489,993 |
| Expense: | | | | |
| Program Services | 3,793,795 | - | - | 3,793,795 |
| Support Services: | | | | |
| Management and General | 619,990 | - | = | 619,990 |
| Fundraising | 286,091 | = | = | 286,091 |
| Total Support Services | 906,081 | | - | 906,081 |
| Total Expense | 4,699,876 | | | 4,699,876 |
| Change in Net Assets | 184,891 | (1,495,747) | 100,973 | (1,209,883) |
| Net Assets - Beginning of Year, as Previously Reported | 3,682,363 | 1,517,769 | 396,022 | 5,596,154 |
| Restatement of Prior Year Net Assets | (2,924,549) | 2,924,549 | 1,072,443 | 1,072,443 |
| Net Assets - Beginning of Year, as Restated | 757,814 | 4,442,318 | 1,468,465 | 6,668,597 |
| Net Assets - End of Year | \$ 942,705 | \$ 2,946,571 | \$ 1,569,438 | \$ 5,458,714 |

1. Summary of Significant Accounting Policies

Organizational Purpose and Reporting Entity

The Minnesota Zoological Garden (the Zoo) was created by the Minnesota State Legislature as a state agency in 1969. It is an enterprise fund of the State of Minnesota. Its operations are controlled by the Minnesota Zoological Board. The Zoo exists for the collection, habitation, preservation, care, exhibition and study of wild and domestic animals.

Discretely presented component units are legally separate organizations that raise and hold economic resources for the direct benefit of the Zoo in accordance with the Governmental Accounting Standards Board (GASB) Statement No. 39, *Determining Whether Certain Organizations are Component Units*. The Minnesota Zoo Foundation is considered significant to the Zoo and is included as a discretely presented component unit and separately identified in Note 14. Complete financial statements may be obtained from the Minnesota Zoo Foundation, 13000 Zoo Boulevard, Apple Valley, MN 55124.

Basis of Presentation

The financial statements are prepared on the accrual basis of accounting in accordance with generally accepted accounting principles as applicable to an enterprise fund. In order to observe the limitation and restrictions placed on resources available to the Zoo, the accounts are maintained as separate funds in the Zoo's accounting system. A description of the funds is as follows:

<u>General Fund</u> – This fund is used to account for resources for which the Zoo has been granted discretionary control for use in its general operations.

<u>Restricted Fund</u> – This fund is used to account for resources that are expendable only for purposes specified by the grantor.

The Zoo applies all applicable Financial Accounting Standards Board statements issued is as prior to November 30, 1989 and GASB statements since that date.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Zoo considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Allowance for Doubtful Accounts

No allowance for bad debts has been provided as accounts receivable are considered collectable.

1. Summary of Significant Accounting Policies (continued)

Inventory (Stockroom Supplies)

Inventory is valued at the lower of cost, determined on a first-in first-out basis (FIFO), or market.

Property, Plant and Equipment

All major expenditures for property, plant and equipment above \$2,500 are capitalized at cost. Contributed equipment is recorded at fair market value at date of donation. Depreciation is provided through the use of the straight-line method over the estimated useful lives of the assets. Projects under construction are accounted for as construction in progress until completion, at which time the cost of the asset is depreciated over its useful life. Estimated useful lives are as follows:

| Buildings | 20 – 40 years |
|----------------|---------------|
| Improvements | 20 years |
| Equipment | 3 – 15 years |
| Infrastructure | 20 – 40 years |

When assets are disposed of, the cost and related accumulated depreciation are removed from the accounts and any gain or loss is included in revenue or expense.

Animal and Horticultural Collections

The Zoo maintains animal and horticultural collections for the public exhibition, education and research in furtherance of public service. These collections are preserved, unencumbered, and cannot be disposed of for financial gain. The Zoo records additions and deletions of the collection in the statement of revenues, expenses and change in net assets. As such, collections are recorded at a nominal value of \$1 in the statement of net assets.

Accrued Compensated Absences

Employees are entitled to accrue and carry forward vacation and sick leave. The amounts that employees are entitled to accrue are based on length of service. Upon termination of employment, employees are entitled to be paid for accumulated unused vacation leave, subject to certain limitations. In addition, fully vested employees are entitled to be paid a portion of their unused sick leave upon termination. Vesting is generally achieved based upon length of continuous service or upon retirement on or after age 65.

The Zoo accrues amounts for compensated absences as earned which, in the case of accumulated unused sick leave, involves applying assumptions for employee turnover.

1. Summary of Significant Accounting Policies (continued)

<u>Unemployment Compensation</u>

The Zoo has elected to self-insure unemployment tax claims. Any amounts incurred will be recorded as expense when payable.

Deferred Membership Revenue

The Zoo recognizes revenue from the sale of memberships over the term of the membership, generally one year from the date of issue.

Deferred Revenue – Operating Appropriations

The Zoo recognizes revenue from operating appropriations when eligibility requirements are met or when funds are received for any amounts that have been appropriated for the current fiscal year. Any amounts appropriated and received for future fiscal years would be included in deferred revenue.

<u>Deferred Program Revenue</u>

The Zoo recognizes revenue from program sales in the month the programs are performed.

Operating Activities

Operating activities as reported in the statement of revenues, expenses and changes in net assets are those that generally result from exchange transactions such as payments for providing services and payments made for services or goods received. Certain significant revenue streams relied upon for operations are recorded as non-operating revenues, including state appropriations, federal, state and private grants, and investment income.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions can affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. The most significant area, which requires the use of management's estimates, relates to the workers' compensation liability.

2. Cash, Cash Equivalents and Restricted Cash

Cash, cash equivalents and restricted cash consisted of the following as of June 30, 2010:

| Cash and Cash Equivalents | \$ | 33,200 |
|---|-------|-----------|
| Cash and restricted cash with the State Treasurer | | 3,587,231 |
| | \$ 28 | 3,620,431 |

The bank's balance on June 30, 2010 was in excess of FDIC limits. However, Minnesota statutes require that deposits be collateralized by depository insurance or a combination of depository insurance and collateral securities held in the Zoo's name by an agent of the Zoo, and these requirements were met at June 30, 2010.

Cash restrictions consisted of the following as of June 30, 2010:

| Master Plan 2010 | \$ 14,991,718 |
|------------------------------------|----------------------|
| Asset Preservation – 2010 | 6,000,000 |
| Master Plan Gifts | 1,675,529 |
| Capital Improvements – 2009 | 1,260,885 |
| Education | 590,049 |
| Zoo Asset Preservation – 2008 | 373,017 |
| Tiger Programs | 293,926 |
| New Zoo Safari | 238,952 |
| Legacy Grant | 144,210 |
| Mentor | 40,197 |
| Other Restricted Gifts | 31,961 |
| Conservation | 15,944 |
| Creatures Under the Canopy Exhibit | 3,158 |
| | <u>\$ 25,659,546</u> |

3. Property, Plant and Equipment

Summary of the changes in Property, Plant and Equipment (capital assets) for the year ended June 30, 2010 is as follows:

| | Beginning Balance | Additions | <u>Disposals</u> | Completed Construction | Ending Balance |
|--|----------------------|-------------|------------------|---------------------------|----------------------|
| Capital Assets, Not Subject to | | | | | |
| Depreciation: | | | | | |
| Land | \$ 1,174,958 | \$ - | \$ - | \$ - | \$ 1,174,958 |
| Construction in Progress | 2,223,269 | 2,401,945 | | (1,353,751) | 3,271,463 |
| Total Capital Assets, Not Subject | | | | | |
| to Depreciation | 3,398,227 | 2,401,945 | - | (1,353,751) | 4,446,421 |
| | | | | | |
| Capital Assets, Subject to Depreciation: | | | | | |
| Buildings and Improvements | 112,500,135 | 1,452,826 | - | 1,353,751 | 115,306,712 |
| Equipment | 6,172,124 | 1,233,014 | 18,429 | | 7,386,709 |
| Total Capital Assets, Subject | | | | | |
| to Depreciation | 118,672,259 | 2,685,840 | 18,429 | 1,353,751 | 122,693,421 |
| | | | | | |
| Less Accumulated Depreciation: | | | | | |
| Buildings and Improvements | 45,154,025 | 4,211,091 | - | - | 49,365,116 |
| Equipment | 5,040,071 | 167,815 | 18,429 | | 5,189,457 |
| Total Accumulated Depreciation | 50,194,096 | 4,378,906 | 18,429 | | 54,554,573 |
| Total Capital Assets Subject to | | | | | |
| Depreciation, Net | 68,478,163 | (1,693,066) | | 1,353,751 | 68,138,848 |
| Total Capital Assets, Net | \$ 71,876,390 | \$ 708,879 | <u>\$</u> - | \$ - | <u>\$ 72,585,269</u> |

4. Long-Term Debt

Summaries of amounts that are due within one year are reported in the current liability section of the statement of net assets. The changes in long-term debt for the year ending June 30, 2010 are as follows:

| | eginning Balance | Increase | <u>Decrease</u> | Ending Balance | Current Portion |
|--------------------------|---------------------|-------------|-----------------|-----------------------|------------------------|
| Liabilities for: | | | | | |
| Notes Payable | \$ 240,727 | \$ - | \$47,616 | \$ 193,111 | \$ 47,616 |
| General Obligation Bonds | 101,425 | - | 35,627 | 65,798 | 35,641 |
| City Assessments | 60,029 | - | 24,006 | 36,023 | 24,006 |
| Capital Leases | 193,812 | 1,102,768 | 62,044 | 1,234,536 | 156,420 |
| Total Long-Term Debt | \$ 595,993 | \$1,102,768 | \$ 169,293 | \$ 1,529,468 | \$ 263,683 |

4. <u>Long-Term Debt (continued)</u>

The breakdown of long-term debt was as follows as of June 30, 2010:

Interest free note payable to the State of Minnesota— Department of Administration. Payable in monthly amount of \$3,968 with the last payment due in June 2014. The note is unsecured. The balance at June 30, 2010 was \$193,111.

In fiscal year 2007, the Zoo capitalized a lease on vehicles and equipment. It was a 4.03% installment lease payable to Wells Fargo in the amount of \$310,000. Payable in bi-annual payments of \$34,618, including interest, with the last payment due June 1, 2012. Equipment, capitalized in the amount of \$166,978 (net book value at June 30, 2010), began amortizing on May 10, 2007. The principal balance due at June 30, 2010 was \$131,768.

In fiscal year 1993, the Zoo received \$1,815,000 from the State for the financing of the roof repair capital project. This project was financed by general obligation bonds (GOB) issued by the State in July of 1992 and August of 1993. Pursuant to State statute, the Zoo is obligated to pay one-third of the debt service costs of GOB in installments over 20 years. The principal balance due at June 30, 2010 was \$65,798.

City of Apple Valley Assessments due through the fiscal year ending June 30, 2012. Payments are made twice a year. The principal balance due at June 30, 2010 was \$36,023.

Capitalized lease on equipment. The lease is payable in monthly amounts of \$17,526, including interest, with the last payment due in May 2020. Imputed interest is 4%. Equipment has been capitalized in the amount of \$1,102,768 (net book value at June 30, 2010) and will begin amortizing July 1, 2010. The principal amount due at June 30, 2010 was \$1,102,768.

Payments of long-term debt are as follows:

Due in the Year Ending June 30,

| - | _ <u>P</u> | <u>Principal</u> | | Interest | |
|--------------|------------|------------------|----|----------|--|
| 2011 | \$ | 263,697 | \$ | 53,576 | |
| 2012 | • | 237,409 | , | 44,339 | |
| 2013 | | 162,064 | | 36,883 | |
| 2014 | | 153,582 | | 32,642 | |
| 2015 | | 107,452 | | 28,509 | |
| 2016 - 2020 | | 605,264 | | 74,531 | |
| Total | <u>\$1</u> | <u>,529,468</u> | \$ | 270,480 | |

5. Net Other Postemployment Benefits

The Zoo provides health insurance benefits for certain retired employees under a single employer fully insured plan, as required by Minnesota Statute, 471.61, Subdivision 2B. Active employees who retire when eligible to receive a retirement benefit from a Minnesota public pension plan and do not participate in any other health benefits program providing coverage similar to that herein described, will be eligible to continue coverage with respect to both themselves and their eligible dependent(s) under the health benefits program. Retirees are required to pay 100% of the total premium cost. Since the premium is a blended rate determined on the entire active and retiree population, the retirees are receiving an implicit rate subsidy. As of July 1, 2009, there were approximately eight retirees receiving health benefits from the health plan.

The annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement No. 45, and are funded on a pay-asyou-go basis. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years.

The following shows the components of the annual OPEB cost for 2010, the amount actually contributed to the plan, and the changes in the net OPEB obligation for the year ended June 30, 2010:

| Annual Required Contribution (ARC) | \$ 230,000 |
|--|---------------|
| Interest on Net OPEB Obligation | - |
| Adjustment to ARC | - |
| Contributions During the Year | (80,000) |
| Increase in Net OPEB Obligation | 150,000 |
| Net OPEB Obligation, Beginning of Year | <u> </u> |
| Net OPEB Obligation, End of Year | \$ 150,000 |

The Zoo's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan and the net OPEB obligation for the year ended June 30, 2010 (amounts in thousands):

| Beginning of the Year Net OPEB Obligation | \$ | - |
|---|-----------|----------|
| Annual OPEB Cost | | 230,000 |
| Employer Contribution | | (80,000) |
| Net OPEB Obligation, End of Year | <u>\$</u> | 150,000 |
| Percentage Contributed | | 34.78% |

5. Net Other Postemployment Benefits (continued)

The funded status and progress of the plan as of the most recent actuarial valuation date is as follows:

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Unfunded AAL (UAAL) (b – a) | Funded Ratio (a / b) | Covered Payroll (c) | UAAL as a Percent of Covered Payroll ([b-a] / c) |
|--------------------------------|--|---|--------------------------------------|----------------------------|---------------------------|--|
| 7/1/08 | - | 1,585,000 | \$1,585,000 | 0.00% | \$ 10,644,000 | 14.89% |

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and healthcare cost trends. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actual value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Projections of benefits for financial reporting purposes are based on the substantive plan (as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities, consistent with the long-term perspective of the calculations.

In the July 1, 2008 actuarial valuation, the entry age normal actuarial cost method was used. The actuarial assumptions included a 4.75% discount rate, which is based on the estimated long-term investment yield on the general, using an underlying long-term inflation assumption of 3%. The annual healthcare cost trend rate is 8.97% initially, reduced incrementally to an ultimate rate of 5% after 20 years. The unfunded actuarial accrued liability is being amortized as a level dollar amount over an open 30 year period.

6. Employee Pension Plans

Substantially all employees of the Zoo are covered by pension plans administered by the Minnesota State Retirement System (MSRS). The MSRS administers the General Employee Plan (the General Plan) and the Unclassified Employees Retirement Plan (the Unclassified Plan), which are cost sharing, multiple-employer, public employee retirement plans. The General Plan is a defined benefit plan, and the Unclassified Plan is a defined contribution plan. All full-time and certain part-time employees are required to participate in the plans. Both plans provide for death and disability benefits.

The Zoo does not issue a separate financial report of the pension plan since they are included in the Comprehensive Annual Financial Report for the Minnesota State Retirement System. To obtain a copy of the report, write to:

Minnesota State Retirement System 60 Empire Drive, Suite 300 St. Paul, MN 55103-3000

A downloadable copy can also be obtained on the internet at:

www.msrs.state.mn.us/form/index.htmls.

For the General Plan, employees who retire at age 62 and have at least 30 years of service are entitled to an annual retirement benefit, payable monthly for life, equal to 1.2% of the average of their highest five (5) successive years of salary for each year of credited service up to ten (10) years and 1.7% for each year of credited service over ten (10) years. Employees may retire at any age with at least 30 years of service or at age 55 with at least three (3) years service credit and receive reduced retirement benefits. Benefits are established by State statute.

Employees covered by the Unclassified Plan are entitled to receive the cash value of their account upon termination of public service as a lump sum or by purchasing an annuity or a combination thereof.

Covered employees are required by State statute to contribute fixed percentages of their gross earnings to the pension plans. Required contribution rates, amounts contributed and covered payroll for the years ended June 30, for the plans are as follows:

| | Zoo | | Participa | ant |
|------------|--|--|---|---|
| Covered | <u>Contribution</u> | | Contribut | <u>ion</u> |
| Payroll | <u>Amount</u> | % | <u>Amount</u> | % |
| \$ 623,215 | \$ 37,393 | 6% | \$ 24,929 | 4% |
| 10,022,450 | 476,066 | 4.75% | 476,066 | 4.75% |
| | | | | |
| \$ 609,335 | \$ 36,560 | 6% | \$ 24,373 | 4% |
| 9,799,570 | 440,981 | 4.5% | 440,981 | 4.5% |
| | | | | |
| \$ 529,067 | \$ 31,744 | 6% | \$ 21,163 | 4% |
| 9,116,118 | 387,435 | 4.25% | 387,435 | 4.25% |
| | Payroll \$ 623,215 10,022,450 \$ 609,335 9,799,570 \$ 529,067 | Covered Payroll Contribut Amount \$ 623,215 \$ 37,393 10,022,450 476,066 \$ 609,335 \$ 36,560 9,799,570 440,981 \$ 529,067 \$ 31,744 | Covered Payroll Contribution Amount % \$ 623,215 \$ 37,393 6% 10,022,450 476,066 4.75% \$ 609,335 \$ 36,560 6% 9,799,570 440,981 4.5% \$ 529,067 \$ 31,744 6% | Covered Payroll Contribution Contribut Amount \$ 623,215 \$ 37,393 6% \$ 24,929 10,022,450 476,066 4.75% 476,066 \$ 609,335 \$ 36,560 6% \$ 24,373 9,799,570 440,981 4.5% 440,981 \$ 529,067 \$ 31,744 6% \$ 21,163 |

6. Employee Pension Plans (continued)

The "pension benefit obligation" for defined benefit plans is a standardized disclosure measure of the present value of pension benefits, adjusted for the effects of projected salary increases and step-rate benefits, estimated to be payable in the future as a result of employee service to date. The measure, which is the actuarial present value of credited projected benefits, is intended in accumulating sufficient assets to pay benefits when due and making comparisons among Public Employee Retirement Systems and other employers. The MSRS does not make separate measurements of assets and pension benefit obligations for individual employers like the Zoo.

The Zoo's contribution for the year ended June 30, 2010, to the Plan represented less than 1% of total contributions required for all participating entities.

Ten-year historical trend information showing MSRS's progress in accumulating sufficient assets to pay benefits when due is presented in the MSRS June 30, 2010, comprehensive financial report.

7. Transactions with State

Services received from various State agencies include legal services from the Attorney General's Office, audit services from the Office of the Legislative Auditor, accounting, banking, human resource, and insurance services from Minnesota Management and Budget, and purchasing and contract management services from the Department of Administration. These services are either charged to the Zoo through an administration fee or provided at no charge. During 2010, the Zoo incurred \$152,843 for various State services.

8. Commitments and Contingencies

During the normal course of business, the Zoo receives funds from federal, state and local governments and private donors for capital and special projects. Substantially all of these funds are subject to future audit by various federal and state agencies; however, it is the Zoo's opinion that resulting adjustments, if any, would not have a material effect on the financial position of the Zoo.

Prior to the year end, the Zoo signed contracts for construction on the Heart of the Zoo project. Total outstanding commitments as of June 30, 2010 were approximately \$14.3 million.

9. Restricted - Other Net Assets

Other restricted net assets consisted of an amount for the following as of June 30, 2010:

Zoo Programs \$2,915,254

In addition, the following is a summary of the restricted activity for the year ended June 30, 2010:

| Contributions | \$ 2,529,446 |
|---|-----------------|
| Less Expenses and Capital Improvements: | |
| Capital Improvements | 1,443,442 |
| Salaries and Fringe Benefits | 594,448 |
| Supplies and Materials | 35,465 |
| Purchased Services | 10,561 |
| Advertising and Printing | 3,972 |
| Other | 115,860 |
| Repairs and Maintenance | 89 |
| Change in Restricted Net Assets | 325,608 |
| Restricted Net Assets – Beginning Balance | 2,589,645 |
| | \$ 2,915,254 |

10. School of Environmental Studies

During 1995, the Apple Valley Economic Development Authority (EDA) issued \$8,910,000 of bonds (the Bonds) to the Rosemount-Apple Valley-Eagan Independent School District # 196 (the District) for the purpose of constructing a building for the School of Environmental Studies. The Zoo entered into a ground lease agreement with the EDA in connection with the facilitation of the financing of the building with the school district. The lease term for the ground lease ends on the earlier of 50 years or such earlier date that the Bonds are fully paid, defeased, or discharged. The EDA then leased the land and the building constructed with the proceeds of the \$8,910,000 bonds to the District for a period of 20 years. The Zoo is not obligated to make payment on the Bonds but does have periodic use of the facility for summer camp classes and other educational opportunities. When the Bonds are paid off by the District, the District will have continued use of the facility as long as it is needed with the Zoo becoming the successor lessor. No payments are due to the Zoo for the ground lease.

In the event the District were to default on the bond payments, the Zoo has the option to assume the debt of the District. If the Zoo does not assume the payments, First National Trust Association (the Trustee) has the right, throughout the remainder of the term, to devote the premises to such alternative uses, including private business use, as the Trustee may, in its sole and absolute discretion, deem advisable or necessary in protecting the rights of the owners of the bonds.

11. IMAX Theater

The Zoo signed a design, build and operate agreement and ground lease with a vendor on January 16, 1996 for the purpose of contracting for the construction and operation of a giant screen theater. On July 17, 2000, the Zoo signed a ground lease assignment and amending agreement with Imax Holding Co. (IMAX) to operate the theater. No payments are due from IMAX to the Zoo, except for certain contingent payments due upon defined milestones being achieved.

The IMAX theater was built on the Zoo property in 1996 and 1997 with an original construction cost of approximately \$4 million. Per the contract, the company operating the theater will, at the expiration of the term ending June 30, 2032, relinquish and convey the premises and all improvements to the Zoo without any cost to the Zoo.

12. Gift Store Contract

In August 2003, the Zoo entered into an agreement with a vendor to operate the gift store. The original five-year agreement ended September 2, 2009. An amendment agreement was entered into extending the agreement an additional seven years, expiring December 31, 2015, with an option to renew for a mutually agreeable period of time and terms. If the agreement is terminated prior to the end of five years, the Zoo agrees to purchase gift inventory that is saleable and in good condition from the vendor. Additionally, the Zoo would pay for the remaining unamortized portion of the leasehold improvements the vendor has made to provide gift store operation over the term of the agreement.

13. Restatement

The Zoo's net assets at June 30, 2009 have been restated to correct errors related to the recognition of unspent appropriations from the State of Minnesota as restricted net assets. Generally accepted accounting principles require that capital appropriations be recorded as restricted revenue when eligibility requirements are met or when funds are received, whichever is first. The funds would remain in restricted net assets until these appropriations are spent for their particular purpose. The Zoo recognizes revenue from operating appropriations when eligibility requirements are met or when funds are received for any amounts that have been appropriated for the current fiscal year. Any amounts appropriated and received for a future fiscal year would be included in deferred revenue. The correction increased the restricted net assets by \$4,617,772 as of June 30, 2009. This was previously recorded as deferred revenue in the June 30, 2009 financials.

14. Risk Management

The Zoo is exposed to various risks of loss related to tort, theft of, damage to, or destruction of assets: error or omissions; and employer obligations. The Zoo manages these risks through state of Minnesota insurance plans including the state of Minnesota Risk Management Fund, a self insurance fund, and through purchased insurance coverage.

Automobile liability coverage is required by the state and is provided by the Minnesota Risk Management Fund. The Zoo also purchases optional physical damage coverage for vehicles.

Property and casualty coverage is also provided by the Minnesota Risk Management Fund. The Zoo had coverage for Real & Personal property up to \$111,405,494 in fiscal year 2010. The Fund provided the following coverage for fiscal year 2010.

\$25,000 Deductible Fund Responsibility \$1,000,000 Primary Re-Insurance Coverage \$1,000,001 to \$25,000,000 Multiple Re-Insurers' Coverage \$25,000,001 to \$1,000,000,000 Bodily Injury and Property Damage per Person \$500.000 Bodily Injury and Property Damage per Occurrence \$1,500,000 Annual Maximum Paid by Fund, Excess by Reinsurer \$4,000,000 Maximum Deductible for Additional Claims \$25,000

The Zoo retains the risk of loss. The Zoo did not have any settlements in excess of coverage in the last three years.

The Minnesota Risk Management Fund purchases volunteer insurance on the open market for the Zoo.

The Zoo participates in the State Employee Group Insurance Plan, which provides life insurance and hospital, medical, and dental benefits coverage through provider organizations.

Workers' compensation is covered through the state participation in the Workers' Compensation Reinsurance Association, which pays for catastrophic workers' compensation claims. Other workers' compensation risks are covered through a self insurance pool of state agencies. The Zoo belongs to this pool to help manage the volatility of claims. Annual premiums are assessed by the pool based on the most recent five years of claims history. From this pool, all workers' compensation claims are paid to the state Workers' Compensation Fund.

14. Risk Management (continued)

The following table presents changes in the balances of workers' compensation claim liability during the fiscal year ended June 30, 2010.

| Beginning | Net Additions | | Ending |
|------------------|---------------|-----------------|--------------------|
| <u>Liability</u> | and Changes | <u>Payments</u> | <u>Liabilities</u> |
| \$1,219,455 | \$921,387 | \$416,081 | \$1,724,761 |

15. Component Unit

In accordance with GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, the Minnesota Zoo Foundation, a legally separate and tax-exempt entity, is reported as a component unit.

The Foundation primary purpose is to raise funds for the Zoo. The Zoo does not appoint any members of the Foundation board.

The Foundation's relationship with the Zoo is such that exclusion of the Foundation's financial statements would cause the Zoo's financial statements to be misleading or incomplete. The Foundation is considered a component unit of the Zoo and their financial statements are discretely presented in the Zoo's financial statements.

15. Component Unit (continued)

In order to observe the limitation and restrictions placed on resources available to the Foundation, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure whereby resources are classified for accounting and reporting purposes into net asset groupings established according to their nature and purpose. A description of the groupings is as follows:

<u>Unrestricted Net Assets</u> – Net assets which are neither permanently nor temporarily restricted by donor-imposed stipulations. These net assets include both board designated and undesignated amounts.

<u>Temporarily Restricted Net Assets</u> – The part of net assets of the Foundation resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions pursuant to those stipulations.

<u>Permanently Restricted Net Assets</u> – Net assets resulting from contributions with donor-imposed stipulations that neither expire with time nor may be fulfilled by actions of the Foundation.

The Zoo received \$3,239,420 in grants and distributions from the Foundation for the year ended June 30, 2010. Additionally, the Zoo provided furnished office space to Foundation. The estimated value of this space was \$38,525 for the year ended June 30, 2010.

The Foundation's investments are carried at fair value. The Foundation held the following investments as of June 30, 2010:

| Short-Term Investments | \$ 13,836 |
|--|-----------------|
| Mutual Funds – Bonds | 182,439 |
| Mutual Funds – Equities | 269,582 |
| Beneficial Interest in Perpetual Trust | 1,132,636 |
| · | \$ 1,598,493 |

15. Component Unit (continued)

The Foundation's pledges receivable are recognized in the period the promises are made. Conditional pledges are recognized when the conditions on which they depend are substantially met, that is, when the conditional pledge becomes unconditional. Pledges receivable includes the following unconditional promises to be collected at June 30, 2010:

| In One Year or Less | \$ 2,048,995 |
|---------------------------------------|---------------------|
| Between One and Five Years | 952,508 |
| More Than Five Years | 1,000 |
| Gross Promises to Give | 3,002,503 |
| Less: Allowance for Doubtful Accounts | 154,000 |
| Less: Discount at 4% | 50,594 |
| Net Amount | <u>\$ 2,797,909</u> |

The Foundation's net assets at June 30, 2009 have been restated to correct errors related to the recognizing the Foundation's share of a previously unrecorded beneficial interest in a perpetual trust in the amount of \$1,072,443 and to correct net asset classification errors by increasing temporarily restricted net assets and decreasing unrestricted net assets by \$2,924,542 to reflect time restriction element to outstanding contributions receivable. Generally accepted accounting principles require that unconditional promises to give be received over multiple years be accounted for as temporarily restricted net assets unless there is explicit language in the pledge documentation that future payments may be used to support current operations. Generally accepted accounting principles also require that a beneficial interest in a perpetual trust held by a third party be recognized as a permanently restricted asset, measured at fair value.

The effect on change in total net assets for the period ending June 30, 2009 was a decrease in the net assets of \$112,649, which represents the change in the beneficial interest of the perpetual trust as if it had been recorded.

MINNESOTA ZOOLOGICAL GARDEN SCHEDULE OF FUNDING PROGRESS FOR POSTEMPLOYMENT BENEFIT PLAN FOR THE YEAR ENDED JUNE 30, 2010

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Unfunded AAL (b-a) | Funded Ratio (a/b) | Covered Payroll (c) | UAAL Percentage of Covered Payroll ((b-a)/c) |
|--------------------------------|--|---|--------------------------|--------------------------|---------------------------|--|
| 7/1/08 | \$ - | \$ 1.585.000 | \$ 1.585.000 | 0.00% | \$ 10.644.000 | 14.89% |